

## OPŠTI PODACI O PRERAĐIVAČU

Pitanje br.	1	2	3	Da li ste upisani u registar Uprave za veterinu?		
Redni broj ispitanika	Naziv mesta	Da li imate registrovano poljoprivredno gazdinstvo?	DA	Ne, ali u postupku smo	Ne, ali planiramo	NE
1	Progar	1	0	0	1	0
2	Male Pčelice (Kragujevac)	1	0	0	0	1
3	Kikojevac (Kragujevac)	1	0	0	0	0
4	Zuce (Avala)	1	1	0	0	0
5	Ripanj (Avala)	1	0	0	0	1
6	Zlot (Rtanj)	1	0	0	0	1
7	Gostilje (Zlatibor)	1	1	0	0	0
8	Gornja Bukovica (Valjevo)	1	1	0	0	0
9	Oštrelj (Rtanj)	0	0	0	0	0
10	Čurug (Bačka)	1	1	0	0	0
11	Sukovo (Manastir, blizu Pirota)	1	0	0	1	0
12	Jazak	1	1	0	0	0
13	Takovo (Ub)	1	0	1	0	0
14	Trstenik	1	1	0	0	0
15	Donja Sabanta (Kragujevac)	1	1	0	0	0
16	Katrga (Čačak)	1	0	0	0	1
17	Katrga (Čačak)	1	0	0	0	1
18	Katrga (Čačak)	1	0	0	0	1
19	Katrga (Čačak)	1	0	0	0	1
20	Katrga (Čačak)	1	0	0	0	1
21	Velika Drenova (Trstenik)	1	0	0	1	0
22	Rudnica (Raška)	1	0	0	1	0
23	Pobrđe (Raška)	1	0	0	0	1
24	Vojka (Nova Pazova)	1	0	0	0	0
25	Paraćin	1	0	0	0	1
26	Lebina (Paraćin)	1	0	0	0	0
27	Sedlare (Svilajnac)	1	1	0	0	0
28	Crkvenac (Svilajnac)	1	0	0	0	1
29	Grabovac (Svilajnac)	1	1	0	0	0
30	Radošin (Svilajnac)	1	0	0	0	1
31	Stapar (Sombor)	1	1	0	0	0
32	Lugovo (Sombor)	1	0	0	0	0
33	Bukovac (Sombor)	1	1	0	0	0
34	Batajnica	1	0	0	0	1
35	Stubal (Blace)	1	0	0	0	1
36	Stubal (Blace)	1	0	0	0	1
37	Blace	1	0	0	0	1

38 Blace	1	0	0	0	1
39 Stubal (Blace)	1	0	0	0	1
40 Krivaja (Blace)	1	0	0	0	1
41 Paštrić (Valjevo)	1	1	0	0	0
42 Dučić (Valjevo)	1	0	0	0	1
43 Dučić (Valjevo)	1	0	0	0	1
44 Veliki Radinci (Sremska Mitrovica)	1	1	0	0	0
45 Susek (Novi Sad)	1	1	0	0	0
46 Račanska Šljivovica (Tara)	1	1	0	0	0
47 Miroč	1	1	0	0	0
48 Dupljani (Negotin)	1	0	0	0	1
49 Rajac (Negotin)	1	1	0	0	0
50 Gornja Vrežina (Niš)	1	0	0	0	1
51 Gornja Vrežina (Niš)	1	0	0	0	1
52 Donja Toponica (Niš)	1	0	0	1	0
53 Paligrace (Niš)	1	1	0	0	0
54 Paligrace (Niš)	1	0	0	0	1
55 Lepena (Knjaževac)	1	1	0	0	0
56 Ljubovija	1	1	0	0	0
57 Gornje Košlje	1	0	0	0	1
58 Veliki Gaj (Vršac)	1	1	0	0	0

4

Da li je prerada odobrena od strane Up. za Vet.?

5

6

Koje proizvode od mleka proizvodite?

Odobreni od UV/Da	Odobreni od		Odobreni od UV/Ne	Da li ste član udruženja ili zadruge?	Beli sir u salamuri / krišku	Sitan sir, Krem sir, Sremski sir, Mrvljeni, Sir od Drobljeni surutke			Surutku	Polutvrđi / tvrdi sa zrenjem
	od UV/U postupku	UV/Planiramo				Mrvljeni	Sir od	Surutke		
0	0	1	0	1	0	1	0	0	0	0
0	0	0	1	0	1	0	0	0	0	0
1	0	0	0	0	1	0	0	0	0	0
0	0	0	0	1	1	1	1	0	0	0
0	0	0	1	1	0	1	0	0	0	0
1	0	0	0	1	0	0	0	0	0	1
0	0	1	0	0	0	0	0	0	0	1
1	0	0	0	1	1	1	1	1	1	1
1	0	0	0	1	1	1	1	0	0	0
1	0	0	0	1	1	1	1	0	0	1
0	0	1	0	1	1	0	0	0	0	1
1	0	0	0	1	1	1	1	1	1	1
0	0	0	0	1	1	1	1	1	1	1
1	0	0	0	0	0	0	0	0	0	1
1	0	0	0	1	0	0	0	0	0	1
0	0	0	1	0	1	0	0	0	0	0
0	0	0	1	0	1	0	0	0	0	0
1	0	0	0	0	0	1	0	0	0	0
0	0	0	1	0	1	0	0	0	0	0
0	0	0	0	0	1	0	0	0	0	0
0	0	0	0	1	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	1	0	0	1	0	0	0	0	1
0	0	0	1	0	1	0	0	0	0	0
0	0	0	1	0	1	0	0	0	0	0
0	0	0	0	1	0	1	1	0	0	1
1	0	0	0	0	0	1	1	0	0	1
0	0	0	1	1	1	1	0	0	0	1
0	0	0	1	0	0	0	1	0	0	0
0	0	0	1	0	1	0	0	0	1	1
0	0	0	1	0	1	1	1	0	1	1
0	0	0	1	0	1	0	0	0	1	1
0	0	0	1	0	1	0	0	0	1	0

0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	0	0
0	0	0	1	0	1	1	0	1	1
0	0	0	1	1	1	1	0	0	1
0	0	0	1	0	1	0	0	1	1
0	0	1	0	1	1	0	0	1	0
0	0	0	1	1	1	1	1	1	1
0	0	1	0	1	1	1	1	1	1
0	0	1	0	0	1	0	0	0	1
0	0	0	1	0	0	0	0	0	0
0	0	0	1	0	1	0	0	0	0
0	0	1	0	0	1	0	0	0	0
0	0	0	1	0	1	1	0	0	0
0	0	0	1	0	0	1	0	0	0
0	0	0	1	0	1	0	0	0	0
1	0	0	0	0	0	1	0	0	0
0	0	0	1	1	1	1	0	0	0
1	0	0	0	0	1	0	0	0	0
0	0	0	1	0	0	0	0	0	1
0	0	0	1	0	1	0	0	1	1
1	0	0	0	0	1	0	0	0	1

Gde prodajete svoje proizvode

Kajmak	Drugo	Na svom kućnom pragu	U svom ugostiteljs kom objektu/s		Na sajmu / festivalu hrane	U maloprod ajnom objektu	Putem internet / online platforme	Ugostitelj ski objekat	Drugo
			Na svom kućnom pragu	Na pijaci turizam					
0	0	0	1	0	0	0	0	1	0
0	0	0	1	0	0	0	0	0	0
0	1	0	1	0	1	0	0	0	0
0	0	0	1	0	1	1	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	0	1	0	0	1	1	0	1
0	0	0	1	0	0	1	1	1	1
1	0	0	0	0	1	1	0	0	0
0	1	0	0	0	0	1	1	0	1
0	0	0	0	1	0	1	1	1	0
0	1	0	1	0	0	1	0	1	0
0	0	0	1	0	1	1	0	1	0
1	0	0	1	1	1	1	1	0	0
0	0	0	0	1	0	1	1	1	0
0	0	0	1	0	0	1	0	1	0
1	0	0	1	0	0	0	0	1	0
1	0	0	1	0	0	0	0	0	0
1	0	0	0	0	1	0	0	0	1
1	0	0	1	0	0	0	0	0	0
1	0	0	1	0	0	0	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	0	0	0	0	0	1	1	0
0	0	0	1	0	1	0	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	0	1	0	1	0	0	0	0
0	0	0	1	0	1	0	0	1	0
1	0	0	1	0	1	0	0	0	0
0	1	0	1	0	0	0	1	0	0
0	0	0	1	0	1	0	0	0	0
1	0	0	1	0	0	0	0	0	0
1	0	0	1	0	0	0	0	0	0
1	0	0	1	0	0	0	0	0	0

1	0	1	0	0	0	0	0	0	0
1	0	1	0	0	0	0	0	0	0
1	0	1	0	0	0	0	0	0	0
1	0	1	0	1	0	0	1	0	0
1	0	1	0	1	0	0	0	0	0
1	0	1	0	1	0	0	0	0	0
0	0	1	0	1	1	0	1	0	0
0	0	1	0	1	1	0	1	0	0
1	0	1	0	0	0	0	0	0	0
0	1	1	0	0	0	0	1	1	0
0	0	0	0	1	0	0	0	0	0
0	0	1	0	1	0	0	0	0	0
0	0	1	0	0	0	0	0	1	0
0	0	1	0	0	0	0	0	1	0
0	0	1	0	0	0	0	0	0	0
0	0	0	0	1	0	0	0	0	0
0	0	0	0	1	0	0	0	1	0
0	0	1	0	0	0	0	0	1	0
1	0	1	0	1	0	0	0	0	0
1	0	1	0	0	0	0	0	0	0
0	1	1	0	0	1	1	1	1	0

# SIROVINE ZA PRERADU MLEKA

8				9			10			
Gde nabavljate sirovo mleko?				Koliko imate muznih grla na farmi			Koliko L sirovog mleka proizvodite nedelj			
Samo sa svoje farme	Sa svoje farme i od komšija		Samo mleko od komšija	Drugo	Krava	Ovaca	Koza	Kravljeq	Ovčijeg	Kozjeg
	0	1								
0	1	0	0	0	20	0	0	1400	0	0
1	0	0	0	0	5	0	0	450	0	0
0	1	0	0	0	3	0	0	280	0	0
1	0	0	0	0	2	0	0	280	0	0
1	0	0	0	0	5	0	0	200	0	0
0	0	1	0	0	0	0	0	0	0	0
0	1	0	0	0	6	0	0	420	0	0
0	0	1	0	0	0	0	0	0	0	0
0	0	1	0	0	0	0	0	0	0	0
1	0	0	0	0	34	0	0	7000	0	0
1	0	0	0	0	17	0	0	2000	0	0
0	1	0	0	0	5	0	0	700	0	0
0	1	0	0	0	1	0	0	175	0	0
0	0	1	0	0	0	0	0	0	0	0
1	0	0	0	0	0	300	0	0	350	0
1	0	0	0	0	2	0	0	280	0	0
1	0	0	0	0	1	0	0	150	0	0
1	0	0	0	0	7	0	0	560	0	0
1	0	0	0	0	2	0	0	105	0	0
1	0	0	0	0	3	0	0	250	0	0
1	0	0	0	0	0	0	4	0	0	50
0	1	0	0	0	1	0	0	70	0	0
1	0	0	0	0	3	0	0	200	0	0
1	0	0	0	0	15	0	0	1400	0	0
0	0	1	0	0	0	0	30	0	0	500
1	0	0	0	0	0	0	70	0	0	700
1	0	0	0	0	1	0	0	100	0	0
1	0	0	0	0	3	0	0	280	0	0
1	0	0	0	0	8	0	0	350	0	0
1	0	0	0	0	8	0	0	840	0	0
1	0	0	0	0	10	0	0	1050	0	0
1	0	0	0	0	10	0	0	1200	0	0
1	0	0	0	0	0	0	30	0	0	840
1	0	0	0	0	10	0	0	500	0	0
1	0	0	0	0	5	0	0	700	0	0
1	0	0	0	0	2	0	0	200	0	0
1	0	0	0	0	6	0	0	850	0	0

1	0	0	0	3	0	0	200	0	0
1	0	0	0	8	0	0	350	0	0
1	0	0	0	2	0	0	200	0	0
1	0	0	0	3	0	0	280	0	0
1	0	0	0	4	0	0	560	0	0
1	0	0	0	7	0	0	630	0	0
1	0	0	0	0	0	30	0	0	700
1	0	0	0	0	0	60	0	0	1050
1	0	0	0	1	0	0	105	0	0
1	0	0	0	10	0	0	630	0	0
1	0	0	0	14	0	0	560	0	0
1	0	0	0	0	0	50	0	0	840
1	0	0	0	7	0	0	840	0	0
1	0	0	0	0	50	0	0	210	0
1	0	0	0	3	0	0	420	0	0
1	0	0	0	5	0	0	700	0	0
1	0	0	0	5	0	0	210	0	0
1	0	0	0	0	30	0	0	70	0
1	0	0	0	2	0	0	100	0	0
1	0	0	0	7	0	0	400	0	0
1	0	0	0	0	0	100	0	0	2100



USLOVI PRERADE MLEKA

11

12

13

Koliko L sirovog mleka prerađujete nedel Kako se vrši muža na gazdinstvu?

Gde prerađujete sirovo mleko?

Kravljeq	Ovčijeg	Kozjeg	Ručno	Mašinski	Kombinovan o	U kuhinji	U	U	Drugo	
							odvojenoj prostoriji kuće	odvojenoj zgradi u dvorištu		
140		0	0	0	1	0	0	0	1	0
450		0	0	1	0	0	0	1	0	0
420		0	0	0	1	0	0	0	1	0
280		0	0	0	1	0	0	1	0	0
200		0	0	0	1	0	1	0	0	0
1500		0	0	0	0	0	0	0	1	0
800		0	0	0	1	0	0	1	0	0
400		0	0	0	0	0	0	0	1	0
500		0	0	0	0	0	0	1	0	0
6000		0	0	0	1	0	0	0	1	0
1800		0	0	0	1	0	0	0	1	0
700		0	0	0	1	0	0	1	0	0
500		0	0	1	0	0	0	1	0	0
500		0	0	0	0	0	0	0	1	0
0	350	0	1	0	0	0	0	0	1	0
280		0	0	0	1	0	1	0	0	0
150		0	0	0	1	0	1	0	0	0
560		0	0	0	1	0	0	0	1	0
105		0	0	1	0	0	1	0	0	0
250		0	0	1	0	0	1	0	0	0
0		0	40	1	0	0	1	0	0	0
400		0	0	1	0	0	0	0	1	0
200		0	0	0	1	0	0	0	1	0
1400		0	0	0	1	0	0	0	1	0
0		0	700	0	1	0	0	1	0	0
0		0	700	0	1	0	1	0	1	0
100		0	0	0	1	0	0	1	0	0
280		0	0	0	1	0	0	0	1	0
280		0	0	0	1	0	0	1	0	0
210		0	0	0	1	0	0	1	0	0
1050		0	0	0	1	0	0	1	0	0
1200		0	0	0	1	0	0	0	1	0
0		0	840	0	1	0	0	0	1	0
230		0	0	0	1	0	0	1	0	0
700		0	0	0	1	0	0	0	1	0
100		0	0	0	1	0	0	0	1	0
450		0	0	0	1	0	0	0	1	0

150	0	0	0	1	0	1	0	0	0
100	0	0	0	1	0	1	0	0	0
60	0	0	0	1	0	0	1	0	0
280	0	0	0	1	0	0	1	0	0
420	0	0	0	1	0	1	0	0	0
630	0	0	0	1	0	0	1	0	0
0	0	700	0	1	0	0	1	0	0
0	0	1050	0	1	0	0	0	1	0
100	0	0	1	0	0	1	0	0	0
630	0	0	0	1	0	0	1	0	0
560	0	0	0	1	0	0	1	0	0
0	0	840	0	1	0	1	0	1	0
840	0	0	0	1	0	0	1	0	0
0	210	0	1	0	0	0	1	0	0
420	0	0	0	1	0	1	0	0	0
700	0	0	0	1	0	0	0	1	0
210	0	0	0	1	0	0	1	0	0
0	70	0	0	0	1	0	1	0	0
100	0	0	1	0	0	0	1	0	0
400	0	0	0	0	1	1	0	0	0
0	0	2000	0	1	0	0	0	1	0



1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	1	0	0	1	0	0	0	1	0
0	0	1	0	1	1	0	0	1	0
1	0	0	0	1	1	0	0	1	0
1	0	0	0	1	0	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	1	0	0	1	0	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
0	0	0	1	0	1	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
1	0	0	0	1	0	0	0	1	0
0	1	0	0	1	0	0	0	0	1

oizvodnju sira?

Šta koristite od opreme za preradu mleka?

Starter kulture	Kiseline (mlečna, limunska, sirćetna)	Prehramb ene boje	Biljne dodatke	Drugo	Šerpu, vangle, kuhinjski sto i šporet	Laktofriz r	Duplikato r	Presu	Kalupe za sireve	
	0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	1	1	0
0	0	0	0	1	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	1	0	1	0	0	1	1	1	1	1
1	0	0	0	0	0	0	1	1	1	1
0	0	0	1	0	0	1	0	0	0	0
1	0	0	0	0	1	0	1	1	1	1
1	0	1	1	0	0	0	1	1	1	1
0	0	0	0	0	0	0	1	1	0	0
0	0	0	1	0	0	1	1	1	0	0
1	0	0	1	0	0	0	1	1	1	0
0	0	0	1	0	0	1	0	1	1	0
0	0	0	1	0	0	0	1	1	1	1
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	1	0	0	1	0	0	0	1
0	0	0	0	0	0	1	0	0	0	0
0	1	0	0	0	0	1	0	0	0	1
0	1	0	1	0	0	1	0	0	0	0
0	0	0	1	0	0	1	0	0	0	1
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	1	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	1
0	1	0	1	0	0	1	0	0	0	1
0	1	0	0	0	0	1	0	0	0	1
1	0	0	1	0	0	0	1	1	1	1
0	0	0	0	0	0	1	0	0	0	0
0	0	0	1	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	0	1	0	0	0	0

0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	1	0	0	1
0	0	0	0	0	1	1	1	0	0
0	1	0	1	0	0	0	1	1	1
0	1	0	1	0	0	1	0	0	1
0	1	0	0	0	1	0	0	0	1
0	0	0	0	0	0	1	1	1	1
0	0	0	0	0	1	0	0	0	0
0	0	0	0	1	0	1	1	1	1
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	1
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	1	0	0	0
1	0	0	1	0	0	1	1	1	1

Sirarski sto	Drugo	Temperatur u	Vreme	Kiselost	Drugo	Kuhinjska sredstva	Sredstva za industriju mleka		Plastična, jednokratna kutija	
							Drugo			
0	0	0	0	0	0	0	0	1	0	0
1	0	0	0	0	0	0	1	0	0	1
1	0	0	0	0	0	0	1	0	0	1
0	0	0	1	0	0	0	1	0	0	1
0	0	0	1	0	0	0	1	0	0	1
1	0	1	1	1	1	0	1	1	0	0
1	0	1	1	1	1	0	0	1	0	0
0	0	1	1	1	1	0	1	0	0	1
1	0	1	1	1	1	0	1	0	0	0
1	0	1	1	1	1	0	0	1	0	0
1	0	1	1	0	1	0	1	0	0	1
0	0	1	1	1	1	0	0	0	1	1
0	0	1	0	1	1	0	1	0	0	0
0	0	1	1	1	1	0	1	1	0	0
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	1
0	0	1	0	0	0	0	1	0	0	1
0	0	1	0	0	0	0	1	0	0	1
0	0	1	0	0	0	0	1	0	0	1
0	0	1	1	0	0	0	1	0	0	1
0	0	1	1	0	0	0	0	0	1	0
0	0	0	0	0	0	1	1	0	0	0
0	0	0	1	0	0	0	0	1	0	1
0	0	1	1	0	0	0	1	0	0	1
1	0	1	1	0	0	0	1	0	0	0
0	0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	0	1	0	0	0
1	0	1	1	1	1	0	1	0	1	0
1	0	1	1	0	0	0	1	0	0	1
1	0	1	0	0	0	0	1	0	0	1
0	0	1	0	0	0	0	1	0	0	1
1	0	1	0	0	0	0	1	0	0	1

0	0	1	0	0	0	1	0	0	1
0	0	0	0	0	0	1	0	0	1
0	0	1	0	0	0	1	0	0	1
0	0	1	1	0	0	1	0	0	1
0	0	0	1	0	0	1	0	0	1
0	0	1	0	0	0	1	0	0	1
1	0	1	0	0	0	0	1	0	1
0	0	0	0	0	0	0	1	0	1
0	0	1	1	0	0	0	1	0	1
0	0	1	1	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
1	0	1	1	1	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
1	0	1	1	0	0	1	0	0	0
0	0	1	0	0	0	1	0	0	0
1	0	1	0	0	0	0	1	0	1
1	0	1	1	1	0	0	1	0	0





0	0	0	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	1	1	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	1	0	0	0	0	0	0	0
0	0	1	0	0	0	0	0	0	0
0	0	1	0	0	0	0	0	0	0
0	0	1	0	0	1	1	0	0	0
0	1	0	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	0	0
1	0	0	0	0	0	0	0	0	0
1	0	0	0	0	0	0	0	0	0
0	0	1	1	0	1	1	1	1	1



0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	0	0	1
0	1	0	0	0	0	1	0	1	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	1	0	0	0	0	1	0	0	1
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	0	0	1
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	1	1	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	0	1	1	0	0



1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	0	0
1	1	0	0	1	0	0	0	0	0
1	1	0	0	0	1	0	0	0	0
1	1	0	0	1	0	0	0	0	0
1	1	0	0	1	0	0	0	1	1
1	1	0	0	1	0	0	0	1	1
1	1	0	0	0	1	0	0	0	0
1	1	0	0	1	0	0	0	0	1
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	1	0	0	0	1	1
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	1	0	0	0
1	1	0	0	0	1	0	0	0	0
1	1	0	0	1	0	0	1	1	0



0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
1	0	0	0	0	1	1	0	0	0
0	0	0	0	1	0	0	0	0	0
1	0	0	0	0	1	1	0	0	0
0	0	0	0	0	0	1	0	1	1
0	0	0	0	0	0	1	0	1	0
0	0	0	0	1	0	0	0	0	0
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	1	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	0	1	0	0	0	0
0	0	0	0	1	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	1	0	0	0	0	0
0	1	0	0	0	0	1	0	0	0



Koje su prednosti prodaje putem interneta?

Mogu brže da prodam robu	Mogu više robe da prodam	Mogu da prodajem po celoj Srbiji	Mogu brže da komunicira m sa kupcima	Mogu odmah da naplatim	Mogu skuplje da prodam proizvode	Drugo	Nemam direktnu komunikaciju sa kupcem	Nemam dovoljno znanja	Ne mogu stalno da budem na internetu
0	1	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	1
0	0	0	0	0	0	1	0	0	1
1	0	0	0	0	0	0	1	0	0
0	1	1	0	0	0	0	0	0	0
0	1	1	0	0	0	0	0	1	0
1	1	1	1	1	1	1	0	0	0
0	0	0	1	0	0	0	0	0	1
0	1	1	1	1	0	0	0	0	0
0	0	0	0	0	0	0	0	1	1
0	0	1	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	1	0
1	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	1	0
0	1	0	0	0	0	0	0	1	0
0	0	0	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
1	1	0	0	0	0	1	0	0	1
1	1	0	0	0	0	1	0	0	0
1	1	1	0	0	0	1	0	1	0
0	0	1	0	0	0	0	0	1	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	1	1	1
0	1	1	0	0	0	1	0	0	1
0	0	0	0	0	0	1	0	0	0
0	0	0	0	0	0	1	0	1	0
0	0	1	0	0	0	1	0	0	0
1	1	0	1	0	0	0	0	0	0
0	1	0	0	0	0	1	0	0	0
1	1	0	0	0	0	0	0	1	0
0	1	1	0	0	0	0	0	0	1
1	0	1	1	0	0	0	0	0	0
0	0	1	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	1	1
0	0	0	0	0	0	0	0	1	1
0	0	0	0	0	0	0	0	1	1

Koje su mane prodaje putem interneta?

1	0	0	0	0	0	0	1	0	0
1	1	0	0	0	0	0	0	0	1
1	1	0	0	0	0	0	1	1	1
0	1	0	0	0	0	0	0	0	0
1	1	1	0	0	0	0	0	0	0
1	1	1	0	0	0	0	1	0	0
0	1	0	0	0	0	0	0	0	0
0	1	0	0	0	0	0	0	0	0
1	1	1	0	0	0	0	1	0	0
1	1	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	1	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
1	1	1	0	0	1	0	0	0	0

OBUKE/TRI

32

NE volim naplatu preko računa, volim cash	Neću da drugi na meni zarađuju	Neophodno je dodatno vreme i organizacija	Drugo	Da li ste u poslednjih 5 godina prisustvovali nekoj obuci?	
0	1	1		0	0
0	0	0		0	0
0	0	1		0	0
0	0	0		1	0
0	0	0		0	0
0	0	0		0	1
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0	1	0	1
0	0	1		0	0
0	0	0		0	1
0	0	0		1	1
0	0	0		0	0
0	0	0		0	0
0	0	0		1	0
0	0	0		0	0
0	1	0		0	0
0	0	0		0	0
0	0	1		0	0
0	0	1		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	0
1	0	0		0	0
0	0	0		0	0
0	0	0		0	0
0	0	0		0	1
0	0	1		0	0
0	0	1		1	0
0	0	1		0	0
0	0	1		0	0

0	0	1	0	0
0	0	1	0	0
0	0	1	0	0
0	1	1	0	1
0	0	1	0	0
0	0	0	0	1
0	0	0	0	1
0	0	0	0	1
0	0	1	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	1	0
0	0	0	0	0
0	0	0	1	0
0	0	0	0	0
0	0	0	0	1
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	1	0	1